**IN WHAT WAYS CAN WE**

* The case of the bobbing pencil (Circles)
* Judicial vs. Creative Thinking
	+ Both are important
	+ However, most of us have overdeveloped our judicial thinking or we tend to use it too early in the process
	+ If we have a problem to solve the first thing we want to do is put all of the possible solutions on the table...Go Thinking
	+ Then eventually we need to...use Stop Thinking to weed out the poorer options
* Example: Swimming Pool

Stop Thinking...What could you say to stop my idea?

* + It’s too expensive
	+ That’s not the way to bring people into a congregation
	+ What do we know about running a swimming pool?
	+ Where is every one going to park?
	+ The city would never let us do it
	+ There’s already a pool in town
	+ The insurance would be really expensive
	+ What if someone drowns?

Go Thinking…What could you say to encourage my idea?

* + Tell me more
	+ What is the next step?
	+ Let’s go out and see where we would put it
	+ Write up a proposal
	+ How can we help you make this happen?
* The Golden Phrase…In What Ways Can We?